This is the future for greetings cards - no cellophane bag, biodegradable or otherwise, just a peelable sticker which holds envelope and card together. The paper is FSC-certified and a percentage of profit is donated to support wildlife charities. Size 15 x 15cm



NEW

SWEBBC001 red squirrel

SWEBBC006

white mountain hare



NEW



SWEBBC007 2 hedgehogs



SWEBBC003 gold brakel chicken



SWEBBC008 bumble bees



SWEBBC004 butterfly



SWEBBC009 water vole



SWEBBC005 2 darwin's fox



SWESJB021 exmoor pony



SWE002



SWE015 just ewe and me



SWE028 it's your birthday



SWE003 squiffy, who me?



garden tiger moth



bengal tiger



SWE004 love you like no otter



butterfly kisses



SWE032 asian elephant



SWE011 bad hair day



SWE022 baby giraffe



SWE039 sea otter



SWE014 let's stick together



SWE027 happy birthday from us



SWE040 flippin awesome



SWE050 from one crazy bird ...



BES037 card puffins



SWEDD001 card rusty patch bumble bee

RBD002

My best friend



SWE053



SWEDD002 card common blue butterfly

Not another



BES032 card cheetah



SWEDD004 card seahorses





SAR009 card lion tamarin

SAR014

HOGSP01

spinner with

12ea x 24 portrait cards

card madagascar tortoise



BES033 card african elephant



SWEDD011 card hedgehog



SAR010 card ring-tailed lemur



SWESEC054 card hedgehogs



spinner with 16sqr x 24 square cards



SWEDD012 card barn owl



SAR011 card meerkats

Size of HOG cards: Portrait: l2xl7cm



card irish wolf hound

SAR012 card andean bear

HOG57AD01

HOG57AD03



SAR013







HOG57AD02



HOG57AD04





HOG57AT17



HOG57AS105

HOG57AS131

12

BIRTH FLOWBEC



HOG57AT19

HOG57AS106



HOG57AS132



HOG57AS61



HOG57BB53



HOG57BB69

HOG57BB71



HOG57DC01

NEW

orm to be mild



HOG57AS107



HOG57AS133



HOG57AS62



HOG57BB60



HOG57BB75





HOG57AS113



HOG57AS138





HOG57BB61



HOG57BB83



LODIAC

HOG57AS114

HOG57AS57

HOG57AS64

THE A-Z OF MOTHS



HOG57AS104



HOG57AS127



HOG57AS58



HOG57AS65



HOG57BB64



HOG57BB62

HOG57BB86



HOG57BB87







HOG57BB88



HOG57BB94



HOG57BB95

NANT THESE

HOG57BB96



HOG57BB97



HOG57BB98







Size of HOG cards: Square: 16x16cm

HOGJDG176

HOGRT155

HOG57BB99



HOG57SS03





SAVE THE BEES

HOG57MI67

HOG57RW01

TAKE ME TO YOUR FEEDON

HOG57DTIII

HOGJDG184

HOGRT156

NEW

NEW

HOG57MW05

NEW

NEW

NEW







HOGJDG172

HOGL421

HOGRT160



NEV

HOGJDG174

NEW





HOGWAH188

HOG57MW04



HOGJDG166

HOGKS107

HOGRT158

HOG57PG03

















NEV

NEW



HOGWAH190



HOGDCT115



HOGDCT113



HOGADR103



HOGOTW105



HOGBEA141 ollor



HOGAC127



HOGBEA143



HOGHM147



HOGAC128 HAVE YOU SEEN THIS PENGUIN?



HOGOTW104



SOMEHOW IT SEEMS UNLIKELY THAT THE BIRTHDAY CAKE WILL BE DELIVERED ON TIME

HOGOTW101



HOGACIII



HOGAC122



HOGDCT116



GRAHAM FELT SO PROUD THAT THEY HAD FINALLY FOUND THE CORRECT SHOES TOGETHER. HOGOTW107



HOGOTW102





HOGAC125



HOGHM145



PERCIVAL TIBBLESHANKS HAD A LOT ON HIS MIND HOGOTW108



HOGOTW103



HOGACI18



HOGADR101



HOGOTW109



HOGAC101



HOGAC121



HOGADR102



HOGHM146



HOGHM148



HOGAC103





HOGADR104 bestseller



HOGBEA128



HOGHM119



HOGDCT108



HOGHM133



HOGJLF106



HOGL377



HOGL383



rynnji headland house



HOGHM120 bestseller



HOGHM144



HOGHM139



HOGL285





HOGRT114



HOGCOR112



HOGHM124 bestseller



HOGJLF101



HOGHM140



HOGL360



HOGRT115



HOGHM105



HOGHM130



HOGJLF103 rainbow



HOGHM143



HOGL368





HOGRT116



HOGHM113



HOGDCT109



HOGHM131



HOGJLF105



HOGL376





HOGRT133













HOGRT134



HOGRT135



HOGRWN105



HOGRT136



HOGRWN106



HOGRT138



HOGRWN107



HOGRT154



HOGRWN108



HOGRWN109

HOGRWN102



HOGSSH103



HOGTR104



HOGTR113



HOGUTT102



HOGRWN113



HOGSSH107



HOGTR105



HOGTR114



HOGWAH177



HOGSQM130



HOGSSH108



HOGTR110





HOGWAH178





HOGSSH112



HOGTRIII



HOGUTT105



HOGWAH181





HOGTR101



HOGTR112



HOGUTT106



HOGWAH186







These sturdy, strong and fun notebooks contain locally handmade paper and are bound with bark and using seedpods, leaves and other sustainable materials from Bali.



PDN09 leaf notebook elephant



PDN2310A sand notebook 19 x 19cm flamingo



PDN12 leaf notebook heart 19x19cm



leaf notebook 19x19cm turtle green



PDN2303B leaf notebook 19 x 19cm dolphin blue



PDN07 sand notebook 19x19cm giraffe PDN2303C leaf notebook 19 x 19cm lighthouse blue

see website for further designs!



NAB01NAB02NAB03bike nbk handmade10 x 15cm15 x 20cmpaper 7.5 x 10cm10 x 10cm10 x 10cm

Se

PDN2309APDN2309Bsand notebook buddhasand notebook buddha15 x 19cm green15 x 19cm blue



PDN2309C sand notebook buddha 15 x 19cm red

Paper Gift Bags & Wrap

Handmade gift bags and wrap from India, made with recycled newspaper, and from Thailand, handmade with saa paper, the ultimate sustainable product. It's made from the bark of the saa or mulberry tree, which sheds its bark each year after the rainy season; so the process doesn't harm the tree at all.



JUG029 JUG028 15x18.5cm, 10x15cm, bestseller bestseller



bestseller

[UG031



25x30cm, bestseller



SAA603 flowers.

wrapping paper 79x55cm

Wrapping paper

Block printing and batik dyeing are two of the techniques used to make this handmade paper wrap, from Bangladesh.

Size 50 x 76cm



PROKW02

PROKW07



PROKW20

Lucky dips - a bestseller in Shared Earth shops

In our 2 shops, Shared Earth sold over 8,000 of these last year! At either £1.99 or £2.99, that's a significant addition to our sales. We highly recommend that you try this out - it has certainly worked for us.

LUCK00

Lucky dip x 150 £82.50 (55p each) A mixture of coasters, pebbles, mobiles, T-lite holders, dreamcatchers, incense and candle gift sets, who knows, you just can't tell what you'll get! Includes a large basket and 10 sheets of giftwrap or knot wrap. PLUS a rice husk cup, a pair of bamboo socks and 10 sheets of giftwrap or knot wrap making this a fantastic bargain.

LUCK00B

Lucky dip x 300 £150 (50p each)

As above but even better value for money. Includes a large basket, 20 sheets of giftwrap or knot wrap, 2 rice husk cups and 2 pairs of bamboo socks.

LUCK00C

PROKW27

Lucky dip x 1,000 £450 (45p each) EVEN BETTER VALUE! PLUS a large basket, 75 sheets of giftwrap or knot wrap, 20 rice husk cups, 20 pairs of bamboo socks and 10 jute bags!!!



Bargain Boxes

BBOX Over £1,500 RRP value for just £200

BBOX2 Over £3,500 RRP value for just £400

BBOX02 Over £700 RRP value for just £100 bags and accessories

BBOX03 Over £700 RRP value for just £100 jewellery

BBOX04 Over £700 RRP value for just £100 mobiles, hangings, dreamcatchers, suncatchers, chimes

BBOX05 Over £1,300 RRP value for just £135 textiles

BBOX06 Over £700 RRP value for just £100 wood, bamboo, coconut

BBOX07 Over £850 RRP value for just £130 soaps, bodycare, bathroom, eco household

BBOX08 Over £1,000 RRP value for just £150 ce ramics, kitchen/dining

BBOX09 Over £1,600 RRP value for just £250 an mals/wildlife

BBOX11 Over £500 RRP value for just £100 in cense, oils etc

BBOX13 Over £1,200 RRP value for just £200 eco

NEW!

BBOX14 20 bird houses/feeders RRP £400+

BBOX15 20 bee/butterfly houses RRP £550+

BBOX16 500 small gifts under £7 RRP £2,000+ ONLY £175!

BBOX17 games RRP £500+ ONLY £89!



It's the end of our catalogue, and we present some more bargain offers for all those

concerned with the cost of living, increased business expenses and so on. Take advantage now!

These bargain boxes are on offer to you at up to 80% off our normal wholesale price, you can't get much better than that!

> **BBOX04** mobiles, hangings etc a wide selection





CHOCOLATE 287

Choc Affair

You've gone through our entire catalogue and you deserve to treat yourself to a few bars of chocolate! Choc Affair is an award-winning small local chocolate business in York, the ancestral home of British chocolate. The cocoa beans are sourced from Colombia, from independent farmers and cooperatives rather than big corporations. It's responsibly and sustainably grown, with natural ingredients and minimal impact on the environment. Packaging is FSC- recycled (95% recyclable)

There is no palm oil in any of these products. The dark chocolate bars are all vegan; milk bars contain 41% cocoa solid. Choc Affair was voted no.1 brand by retailers in the Fine Food Best Brands awards in 2018.A 5% premium per kilo is paid towards the restoration of Columbian rainforests.

A selection of delicious new flavours to excite the palate and buy as special treats



CHOC1455 orange blossom dark chocolate



CHOC1456 banoffee milk chocolate



CHOC1457 passionfruit and coconut dark chocolate



CHOC1458 lemon sherbert milk chocolate



CHOC1459 apple and blackberry oat milk chocolate



CHOC1400 lime & sea salt vegan



CHOC1426 rhubarb gin



CHOC1408 salted caramel

CHOC

GIN

CHOC1428

raspberry gin



CHOCI410 peppermint





raspberry & rose



CHOC1431 coffee vegan



CHOC1418 dark vegan



CHOC1432 orange vegan



CHOC1425 gin & tonic bestseller



CHOC1444 blood orange gin



CHOC1430 honey



Chocolate

Cocoa Loco is an award-winning organic and Fair Trade brand. It's handmade in Sussex, and comes in 100% plasticfree packaging. The chocolate is from the Dominican Republic, from smallscale growers who are supported and certified by the Fair Trade Foundation and the Soil Association.







COC01 72% dark



Made with love 9

COC02 dark cocoa nibs & hazelnut



COC03 dark w chilli & lime



COC04 dark sea salt



COC05 dark w orange



COC06 dark w mint



COC07 swirly marbled



100g

COC08 milk



COC09 fruit and nut



COCIO lemon drizzle



COCII choc buttons dark



an an

COC12 choc buttons milk





CHOCOLATE 289



Ombar Chocolate

Organic, Fair Trade, vegan and palm oil free! Ombar is sourced in Ecuador, said to produce the best-tasting cacao in the world!

Part of the global Fairtrade scheme, Ombar works with farmers who grow a variety of crops and offers them a stable income, they also support local community projects. Ombar's mission is to change the way the world sees chocolate; from cheap, sugary junk food to cacao-rich, nutrient-dense super bar... Sold in cases of 10 bars.



: 115 OMSP01 ombar starter pack 10 each x 12 flavours









OM012case raspberry & coconut bestseller



OM002case oat milk hazelnut bestseller



OM003case oat milk fruit & nut bestseller



OM004case oat milk salted caramel bestseller

bean to bar

OM015case

72% cacao

chocolate



OM010case coconut & vanilla



bean to bar

OM011 case coco almond



OM016case hazelnut truffle bestseller



OM017case salt and nibs





OM013case coco mylk



OM014case pistachio . bestseller

The story of Shared Earth



1972 - How Shared Earth started

It began in 1972, when after leaving school, Jeremy Piercy hitchhiked to India. Seeing the way people lived in countries like India was a shock. Yet the poorest people often seemed the most willing to share what they had. In Afghanistan for instance, a nomadic tribesman, all his possessions on his back, stopped him one day in the street – out of his rucksack came a mini-cooker and kettle and soon he was sharing a cup of tea, squatting on the pavement. Jeremy determined to repay such hospitality later in life, if he could.



Late 1970s - Fair Trade not charity

50p(aisa) is worth about 1p – enough to buy a simple meal of rice and lentils at that time in India. Would you bother to pick up 1p if you saw it in the street? In the 1970s, the Fair Trade movement was in its infancy – the message, that ongoing, fair paid work was a better response to poverty than just giving charity during famines or other emergencies



1986 - One World opens in York

In 1986 One World opened, York's first Fair Trade shop. From the start it was also dedicated to eco values, like recycling, reducing the use of plastic and paper bags, using soft woods and sustainable raw materials.

1988-92 - expansion

The success of our York shop led to further shops opening in Leeds, Bradford, Manchester and Birmingham. In 1990, we changed our name to Shared Earth, and in 1991, incorporated, as Shared Earth Ltd.



1991 - wholesale

In 1992 we launched a range of 'Endangered Species' greetings cards, printed on recycled paper, with a simple, 4 page catalogue. This was followed by 'Animal Magic' writing sets, notebooks and T-shirts and in 1993 we exhibited for the first time at Top Drawer, London.



1993 - move to Minster Gates

In 1993 we moved from our original shop in Goodramgate, York to a location on the corner of York's busiest tourist street, Stonegate. We're still there today, with the shop on the ground and 1st floors, and our offices on the second .

1995 - we join the World Fair Trade Organisation

In 1995 Jeremy attended the conference of WFTO (then IFAT, International Federation of Fair Trade) in Maryland, USA, meeting potential new suppliers from around the world.Visits to Sri Lanka, India and Bali followed where we developed our 'Animal Magic' brand into papier mache boxes, pencils, wind chimes and other products.



1996-2006 - wholesale grows

We visited the Philippines and started buying handmade cards and photo albums made from local grasses, leaves and dried flowers.WFTO conferences followed in India and Tanzania; by 2001 our catalogue was 48 pages and 5 years later, 156 pages, with 22 suppliers in 9 different countries, including Nepal, Vietnam, Tanzania, Peru and Guatemala



2006 - 20th anniversary

To celebrate, we opened 2 new shops in Bristol and Liverpool, where a shop run by Traidcraft was struggling. We took on their staff, and with our different product mix, quickly turned the loss into profit. 17 years later, in 2023, three of the original staff are still with us, and we're one of the most successful shops in Liverpool, rated 97% in a recent mystery shopper report by Liverpool Council.



2007 – Mumbai marathon

Our suppliers and friends at Asha Handicrafts invited us to join them in the Mumbai marathon, to raise funds for their education projects...Two of us took part, raising over $\pounds 12,000$, including a generous donation of $\pounds 5,000$ from our freight agents, Action International.



2009 - Fair Trade Coffins, Cats and...

What was meant to be an account of the Mumbai marathon turned into a book, a history of Fair Trade, and Shared Earth in particular, the first book on Fair Trade written by someone involved in trading. There were two print runs and it sold about 6,000 copies. A few are still left today and can be ordered from us.

2010 - 12 - global recession - disaster!

By 2011 – our 25th anniversary – we had 9 shops and 5 franchises, but the largest, in Birmingham, made a huge loss in 2010, due to recession, an increase in rent, and a big shift in the city centre, leading to a drop in sales. This forced Shared Earth Ltd (our shops) into receivership. Fortunately, our York shop and wholesale business were a separate

company.We just survived, keeping our York and Liverpool shops open.



2010s - on a knife edge - and recovery

Wholesale sales halved in 2013 and 2014, but our loyal staff, the will to survive, and with customers and suppliers supporting us, we kept going. For the next 7 years our wholesale sales increased over 30% each year, and with our shops also doing well, our sales are now almost $\pounds 4$ million, higher than ever before. The result: hundreds of extra jobs for producers!



2017 – Bali

Bali artisans create an astonishing variety of crafts and in 2017 we took on Yuliana Syahlendra to coordinate our producers there. We now buy from over 30 groups, increasing our purchases from about £8,000, 10 years ago, to over £100,000 today. With our help Yuli has set up a warehouse and is now a valuable member of our Board.



The climate crisis

Our support for sustainability is, we believe, the reason for our success. No plastic; recycling; local materials are all key priorities for us; and in 2020 we started using GoodShipping (see pg13) to ensure that shipping our products is carbon-neutral. We offer the widest selection of recycled products in Europe and we encourage businesses everywhere to make tackling climate change a higher priority.



2020-1 - the Covid pandemic

Helped by the furlough scheme, we kept going. Our shops were closed but web sales doubled, and we continued to order from our suppliers, developing more products in 2020-1 than in any previous year. When lockdown ended, sales continued to grow and in 2022, despite Ukraine, the cost of living crisis and talk of recession, we did well. Our advice to other businesses – tackle climate change, show you care, and you will succeed!

Our team today

In 2012 we put our shops into separate companies, to minimise risk. Our Board consists of five Directors: Jeremy Piercy (MD), Paul Edmondson (Accounts), David Piercy (Wholesale), Jen Harland (Retail) and Yuli Sjahlendra (Supplier). Paul started as an Accounts Assistant in 1994; Jen as a Sales Assistant in 2006; David joined us in 2013; and Yuli joined the Board in 2021. Currently 10 people work in our office, mostly full-time, and about 20 in our shops, mostly part-time. Their loyalty and commitment to our values is key to our success; our priority today – tackling climate change!

Choose Fair Trade ... choose Eco!





are rising and the heat, with droughts more frequent, causes crop failures, leading to food shortages and rising prices. Floods affect cities in particular; it's estimated that 5 million people have lost their homes in the last 2 years. It's affecting our suppliers too; our new range of aluminium boxes delayed for instance, because the artisans' workshop was flooded. Malnutrition, disease, social unrest – all these result from climate change.

badly affected by climate change. Temperatures

Some of our suppliers are actively campaigning on these issues, and trying to educate children and young people as to what we can do to minimise the effects of climate change. We applaud them and wish them well in their work.

What can we do, as buyers and sellers? At Shared Earth, we try to concentrate on products with sustainable (including recycled) raw materials. We've reduced plastic to almost zero, and we're buying less cotton, which needs huge amounts of water to grow – not what's wanted in droughtprone countries like India! Organic cotton is not the answer, it avoids pesticides, but uses just as much water, as well as land, which can be used more productively for other crops. We're delighted in this catalogue to introduce our new recycled cotton tote bags, and recycled cotton and polyester socks!

We also pay a premium to neutralise the CO2 emissions caused by shipping products to the UK, through the use of biofuels. Do your other suppliers do this? Ask them, and put pressure on them to do so! The financial cost is minimal, the environmental benefit huge. Shipping, which uses the dirtiest of fossil fuels, is a major cause of CO2 emissions in the gift and fashion industries, a problem we all should try to tackle.











